BusinessLegal Lifecycle

Legal Essentials for Businesses

Phase 11: Sale of Whole or Part of the Business or Listing on the Stock Exchange

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Introduction

Sale of Business

What are they buying?

Receiving cash

Usually 2 years until they are ready

Profit

Intellectual property

Client lists

Team members

Ongoing liabilities

Understand the selling process

Prepare business

Engage a broker

Find a buyer

Draft a contract

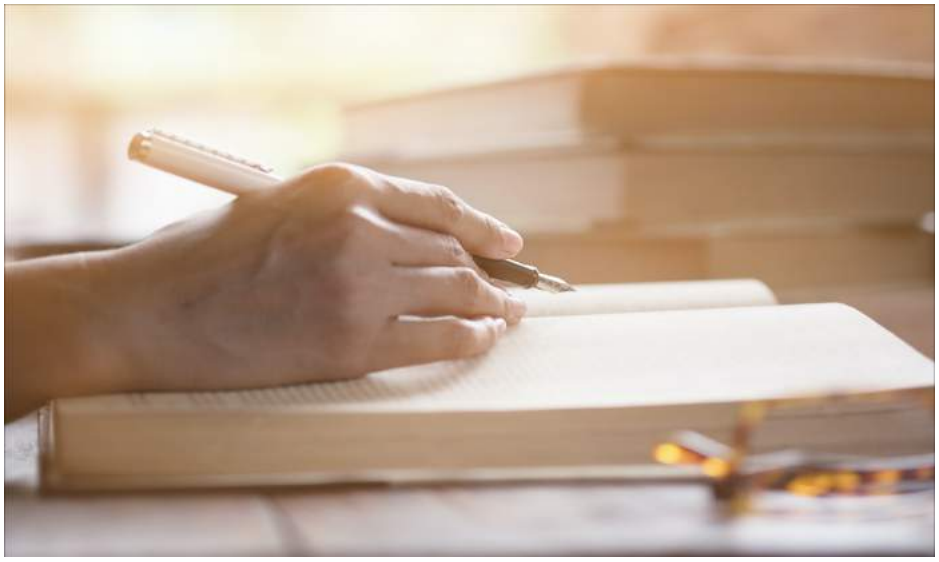
Negotiate the terms

Handle conditions

Completion

Post completion tasks

Asset Sale Agreement



Share Sale Agreement

Listing on Stock Exchange

Advantages

Disadvantages

Step 1

Step 2

Step 3

Step 4

Step 5

Step 6

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